

Technical Sales Rep – Sample Prep, Consumables (Mid-West / Chicago)

Mid-West (Illinois, Indiana, or Wisconsin)

Are you interested in a career in sales and looking to work for a small to medium sized company where you can grow? VRS is currently searching for a Technical Sales Representative for a laboratory consumables and instrumentation company. This is an exciting opportunity for a chemist looking for a transition from the bench into sales, or for someone already experienced in sales. **Hands on experience with sample preparation (SPE) and/or lab automation is necessary for success in this role.**

Primary Responsibilities:

- Identify and cultivate business opportunities in the defined territory (**IA, IL, IN, KY, MI MO, ND, NE, OH, SD, WI**) in a range of lab settings
 - focus on **Chicago, Indianapolis, Madison**
- Understand customer needs and ensure they understand how our client's portfolio of products would benefit them through on-site demonstrations, seminars, sales calls, and training courses
- Assist customers with technical/product support via hands on training and troubleshooting of sample preparation products and consumables.
- Liaise with marketing, product development and internal chemists to provide customer feedback for development of new techniques and products.

Candidate Attributes and Qualifications:

- Minimum of BS in Chemistry or closely related subject
- A hands-on understanding of sample preparation /extraction and separation science is essential
- Must be customer-focused, self-motivated, and driven to reach and exceed sales goals!
- **Looking for adventurous scientists with the desire to travel and speak with other chemists about new and exciting products and technologies!**

Compensation / Benefits:

- Base \$60-80k annual + uncapped commission + great benefits! (total package approx. \$85-125k)
- Includes excellent vehicle reimbursement and coverage of all travel/home office expenses (laptop + iPhone + iPad!)
- Position is HOME-BASED

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to eberner@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.

Keywords: Chromatography, consumables, SPE, extraction, automation, columns, chemistry, solid phase extraction, life science, sample prep, preparation, high throughput, Illinois, Indiana, Wisconsin, Madison, Indianapolis, Chicago, Mid-West