

Business Development Manager – Molecular Diagnostic / IVD Specialist

NORTHEAST

VRS is currently seeking a Business Development Manager in the Northeast or Eastern United States selling directly to companies that develop diagnostic test kits; companies such as Abbott and Beckman.

Our client manufactures and sells custom controls and materials for a wide variety of molecular diagnostic kits where the focus is infectious diseases. Their ideal candidate has a background in life science (BS minimum) and molecular diagnostic testing, with exposure to the sales process or direct experience selling in this market. He or she should understand what is required to develop a diagnostic test and the current major players in this area.

They will be responsible for maintaining key accounts and working closely with customers, frequently customizing new product solutions for their diagnostic test kits. Most of these accounts will be based in the East; at least 50% travel is required. The compensation includes a base salary of \$85-100k annually + 50k at plan, with a competitive benefits package. If this sounds like a good fit and you'd like to know more, please....

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to eberner@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.

Keywords: Molecular diagnostics, testing, in vitro diagnostics, IVD, East, Northeast, Boston, New Jersey, Maryland, New York City, Connecticut, Pennsylvania, Virginia, North Carolina, solution sales, technical, biology, biochemistry, infectious disease, BD, business development, account manager