

Pharma Business Manager – LC/MS/MS

Greater Boston

Do you have experience in Drug Development and/or the Mass Spec industry within Product Management or Business Development?

VRS is currently recruiting a Market Manager for an internationally respected instrument vendor specializing in high end LC/MS technologies. Candidates should have some level of understanding of pharmaceutical / CRO mass spec assays, and the DMPK / ADME workflow.

Primary Responsibilities:

- Serve as Subject Matter Expert (SME) for Pharma / CRO analytical solutions and work directly with Key Opinion Leaders (KOL) in the market
- Define market opportunities for current and new LC/MS instruments, specifically for the quantitation of pharmaceuticals
- Market research/trends, voice-of-customer, and feedback to R&D, sales, marketing
- Drive internal product development working with R&D & Product Management to meet customer demands for MS specifications
- Foster customer partnerships and collaborations
- Present to internal leadership teams on findings and proposals
- 30-40% travel (some global)

Candidate Qualifications:

- Minimum of BS in Science (Chemistry or Life Sciences preferred) w/ 3+ years in the Pharmaceutical or Analytical Instrument industry; M.S. or Ph.D. in related field preferred
- MBA desired; BD experience a PLUS
- Effective team-work and networking skills with employees and customers of various disciplines, cultures, and skill levels
- Excellent presentation and communication skills; comfortable presenting at company meetings and industry conferences
- Project or Product Management experience is highly desired!

This is a permanent full time position with benefits and an annual salary of \$90,000 – 120,000 depending on experience.

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to apply@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

***VRS (Vantage Resourcing Solutions, LLC)** combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.*

Keywords: LC/MS/MS, liquid chromatography, mass spectrometry, pharmaceutical analysis, bioanalysis, DMPK, ADME, quant, quantitative, high throughput, CRO, contract research organization, market, manager, business development, BD, PM, product management, sales, MBA, customer facing, strategy, market research