

Analytical Chemistry Equipment Sales Specialist

USA

Would you like to sell an instrument where the major USP is that no one else has a comparable product? Our client is a sleeping giant in the Analytical Chemistry sector with a proven product portfolio that has, up until now, not had the exposure it warrants.

Your responsibilities:

- Selling a portfolio of products including Gas and Liquid Chromatography with a variety of recognized and novel detectors, including Mass Spectrometry
- Developing business in both established and potential market growth areas including; forensic, petrochemical, flavors & fragrances, pharmaceutical, and cannabis/marijuana testing
- Promoting products at conferences and directly to key customers throughout the US

Your background:

- Customer facing experience with GCMS and/or LCMS products, ideally in a sales capacity
- Good knowledge and contacts within one of the following industries; forensic, petrochemical, flavors & fragrances, pharmaceutical and cannabis/marijuana testing
- A hunger to drive sales and increase revenue. Sales support is available but it's ultimately your responsibility to deliver!

Your reward:

- \$160k package (\$80-100k base + % on ALL sales. At plan would add \$60k in commission)
- Allowance for car, phone & laptop
- Healthcare, 401k and 2 weeks' vacation
- The chance to sell a unique product with limited competition!

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to apply@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.

Keywords: GCMS, GCxGC, GS/MC, LCMS, LC/MS, LC-MS/MS, Gas Liquid Chromatography, Quadrupole, Time of Flight, Ion Trap, Forensic, Fragrances, Petrochemical, Sales, Account Management, Business development, Capital equipment