

# Field Sales Representative – Mass Spectrometry (MS)

## Mid-Atlantic

Are you a skilled sales or technical sales professional with experience in Mass Spectrometry (MS) sales or MS hands on applications?

VRS Recruitment is urgently seeking an experienced Mass Spec Field Sales Rep based in the **Mid-Atlantic states**. This position includes the sale of a wide range of MS instruments and application solutions within proteomics, metabolomics, biopharmaceutical, pharmaceutical, microbiology, and molecular imaging market areas.

### Primary Responsibilities:

- Sales Territory focused on: Maryland (MD), Pennsylvania (PA), Delaware (DE), Washington DC, Virginia (VA)
- Promote MS system solutions in the Life Science & Chemical Analysis markets with expert product knowledge
- Establish and developing strong relationships with customers
- Identify new market opportunities to introduce products and services
- Provide monthly reports/forecasts to Regional Manager; ensure sales targets are met or exceeded
- Maintain operating expenses according to budget guidelines

### Candidate Qualifications:

- Minimum of BS in Chemistry, Biochemistry, or Life Sciences
- 4+ years technical sales experience
- SALES experience in MS instrument sector is highly sought! Otherwise advanced MS users with proven sales skills may be considered.
- Versatile, dynamic, and proactive personality with a desire to foster long term relationships with customers
- Strong presentation and communication skills

### Compensation:

- Extremely competitive compensation + commission!
- Monthly vehicle reimbursement for all travel related expenses
- Health insurance + 401K with matching

## APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to [eberner@VRS-US.com](mailto:eberner@VRS-US.com)

For further details or related opportunities contact VRS Recruitment:

[info@VRS-US.com](mailto:info@VRS-US.com)

[www.VRS-US.com](http://www.VRS-US.com)

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

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***VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.***

Keywords: Sales, sell, customer, account, senior manager, specialist, representative, chemistry, separations, liquid chromatography, HPLC, LC-MS, LC/MS, MS/MS, mass spectrometry, mass spec, MS, high resolution, quantitation, informatics, Pharma, pharmaceutical, biopharma, biotech, instrumentation, instrument, vendor, purchase, commission, proteomics, metabolomics, imaging, microbiology, Virginia, Washington DC, Delaware, Maryland, Pennsylvania, Analytical chemistry jobs, mass spectrometry jobs, analytical chemistry recruitment, mass spectrometry recruitment, chromatography jobs, chromatography recruitment, Analytical Chemistry recruiter, Mass Spectrometry recruiter, Mass Spec recruiter, Chromatography recruiter, LC/MS jobs, LC/MS recruitment, LC/MS recruiter, Analytical Chemist, Mass spectrometrist, LC/MS chemist, mass spec jobs, mass spec recruitment, mass spec recruiter, cannabis chemistry jobs, cannabis chemist jobs, cannabis chem jobs, clinical toxicology jobs, clinical tox jobs, proteomics jobs, clinical recruiter, clinical tox recruiter, clinical jobs, field service engineer, FSE jobs, analytical instrumentation jobs, analytical instrumentation recruiter, analytical instrumentation recruitment