

# Field Sales Representative – Mass Spectrometry (MS)

## New England

VRS Recruitment is urgently seeking an aspiring or experienced Mass Spec Field Sales Rep based in New England. This position includes the sale of a wide range of MS instruments and application solutions within biopharmaceutical, pharmaceutical, academic, agrochemical, proteomic & metabolomic markets.

### Primary Responsibilities:

- Sales Territory focused on one or more of the following: Massachusetts (MA), Connecticut (CT), Rhode Island (RI), New York (NY) including NYC, Maine (ME), New Hampshire (NH) & Vermont (VT)
- Promote MS system solutions in the Life Science & Chemical Analysis markets with expert product knowledge
- Establish and developing strong relationships with customers
- Identify new market opportunities to introduce products and services
- Provide monthly reports/forecasts to Regional Manager; ensure sales targets are met or exceeded
- Maintain operating expenses according to budget guidelines

### Candidate Requirements:

- PhD in Analytical Chemistry (or related) or MS with extensive (5+ years) industrial experience
- Technical sales experience in separations (mass spec and/or chromatography) is a BIG PLUS!
- Sales support/customer facing background will be considered providing a strong skillset in mass spectrometry
- A versatile, dynamic, and proactive personality with a desire to foster long term relationships with customers!
- Must be able to present internally and externally to scientists at ALL levels

### Compensation

- Extremely competitive compensation + commission!
- Fully expensed car
- Health insurance + 401K with matching

## APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to [eberner@VRS-US.com](mailto:eberner@VRS-US.com)

For further details or related opportunities contact VRS Recruitment:

[info@VRS-US.com](mailto:info@VRS-US.com)

[www.VRS-US.com](http://www.VRS-US.com)

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

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***VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.***

Keywords: Business Development, Account manager, Sales, sell, customer, account, specialist, representative, chemistry, separations, liquid chromatography, HPLC, LC-MS, LC/MS, MS/MS, Applications Chemist, Applications Scientist, mass spectrometry, mass spec, MS, high resolution, quantitation, informatics, Pharma, pharmaceutical, biopharma, biotech, instrumentation, instrument, vendor, purchase, commission, proteomics, metabolomics, imaging, microbiology, Quadrupole, Time of Flight, TOF, Ion Trap, Orbitrap, Boston, Cambridge, New York City, Analytical chemistry jobs, mass spectrometry jobs, chromatography jobs, chromatography recruitment, LC/MS jobs, LC/MS recruitment, Analytical Chemist, Mass spectrometrist, LC/MS chemist, mass spec jobs, mass spec recruitment, analytical instrumentation jobs