

Field Sales Representative – Chromatography Products

New England

Are you a skilled technical sales professional in the field of Analytical Chemistry or do you have a background in separation science (specifically radiolabeled compounds) with a desire to forge a successful career in scientific sales? If you are then we may have the perfect job for you! An international organization is looking for a technically knowledgeable product specialist to sell their radiolabeled detection products throughout the US!

Primary Responsibilities:

- Promote Chromatography related system solutions with expert product knowledge and technical proficiency
- Identify potential customers and devise presentation strategies for products
- Close sales and complete all other sales functions including demo, training, reporting, and some technical support
- Build and maintain strong relationships with customers
- Meet or exceed targeted sales goals

Candidate Qualifications:

- Minimum of a B.S. in a scientific discipline.
- 12 months hands on experience with HPLC radiolabeled compounds – this can be from a drug discovery or environmental fate background
- Versatile, dynamic, and proactive personality with a desire to foster long term relationships with customers
- Confident and outgoing personality with an ability to take criticism and learn from it!
- Excellent presentation and communication skills (verbal and written)

Compensation:

- OTE of \$100k (uncapped commission)
- Car allowance
- Heavily subsidized healthcare
- Fantastic opportunity to enter scientific sales!!!

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to eberner@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.

Keywords: LCMS, LC/MS, LC-MS/MS, GC-MS, GCMS, liquid chromatography, gas chromatography, mass spectrometry, Business Development, Medical Devices, Life Science, Chemistry, Biology, Mass Spectrometry, Instrument Vendor, headspace, thermal desorption, Customer, Client, capital equipment, equipment, consumables, service, New Jersey, Delaware, Pennsylvania, Maryland, New York, Massachusetts, Rhode Island, Connecticut, New Hampshire, Vermont, Maine