

Scientific Sales - Services

Boston

Are you a 'hungry' technical sales person or do you strive to enter scientific sales? If so we have an exciting opportunity to be the master of your own destiny and successfully grow an established nationwide analytical chemistry equipment and service provider. You will be tasked with increasing sales of service contracts and pre-owned analytical equipment (Chromatography & Mass Spectrometry) primarily throughout the Boston area along with other parts of New England & New Jersey. You will have the opportunity to directly affect the business and ultimately be responsible for your own success.

Primary Responsibilities:

- Promote Chromatography & Mass Spectrometry instrumentation service contracts as well as selling pre-used equipment
- Identify potential customers and devise presentation strategies for products
- Close sales and complete all other sales functions
- Build and maintain strong relationships with customers
- Meet or exceed targeted sales goals

Candidate Qualifications:

- At least 3 years technical sales experience with a proven track record of achieving goals and financial targets OR a technical background in Chromatography and Mass Spectrometry and a drive to succeed in a sales environment
- Versatile, dynamic, and proactive personality with a desire to foster long term relationships with customers
- Confident and outgoing personality with an ability to find opportunities everywhere!
- Excellent presentation and communication skills (verbal and written)

Compensation:

- Base DOE + excellent commission (5% of all new revenue generated) uncapped
- Health, Dental & Vision
- Fully expensed car
- Additional bonuses and retirement plans

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to eberner@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

***VRS (Vantage Resourcing Solutions, LLC)** combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.*

Keywords: Analytical chemistry jobs, mass spectrometry jobs, analytical chemistry recruitment, mass spectrometry recruitment, chromatography jobs, chromatography recruitment, Analytical Chemistry recruiter, Mass Spectrometry recruiter, Mass Spec recruiter, Chromatography recruiter, LC/MS jobs, LC/MS recruitment, LC/MS recruiter, Analytical Chemist, Mass spectrometrist, LC/MS chemist, mass spec jobs, mass spec recruitment, mass spec recruiter, cannabis chemistry jobs, cannabis chemist jobs, cannabis chem jobs, clinical toxicology jobs, clinical tox jobs, proteomics jobs, clinical recruiter, clinical tox recruiter, clinical jobs, field service engineer, FSE jobs, analytical instrumentation jobs, analytical instrumentation recruiter, analytical instrumentation recruitment